



26 Rocky Hill Drive
Brunswick, ME 04011
Phone: 207.373.0900
Fax: 207.373.0909
dolores@poly-search.com
<http://www.poly-search.com>

Dear Colleague,

Greetings of the Holiday Season to you and your family! I appreciate our connection and wish you the best in the year to come.

I want to share with you a valuable resource that may be of interest to you. This past year I had the privilege of making the acquaintance of Edith Barnard. She is a well-known presentations skills consultant who resides in Barbados in the winter, and in Maine in the summer.

I attended one of Edie's presentations skills seminars this fall. It was one of the most dynamite things I have ever done for myself. My skills and comfort in public speaking and teaching have been so enriched by the experience of working with Edie, and the feedback I received from an audience recently was overwhelmingly positive! Furthermore, I had so much fun it was hard to believe I was doing something so intimidating and having a ball in the process.

Edith's approach is unique as she draws on her graduate training in theater and voice. She combines these two fields of expertise to lift ordinary speakers into the realm of charismatic presenters.

Edie has hundreds of stellar accolades from CEO's, politicians, prime ministers, doctors, architects, lawyers, and leaders of all kind throughout the world. (She has worked extensively in Europe as well as the US). Please check her website at www.edithbarnard.com.

Winter is a nice time to get away and re-charge and what a wonderful way to invest in yourself while spending quality time with your spouse, your whole family, or friends. It matters not whether you are in sales, marketing, R&D or technical service. What Edie offers is helpful to anyone who ever speaks with another human being.

Edie is available for either private lessons or group programs in Barbados from January through April of 2004. Please feel free to email Edie (edithbarnard@sunbeach.net) regarding her availability and for information regarding accommodations, car rental, activities, etc. on Barbados (www.Barbados.com). She is, among other things, on the Board of the Eastern Caribbean American Chamber of Commerce, and is also aware of investment and business opportunities in the region.

Please feel free to call me with any questions you might have about Edie. I have never done this in my life, but I feel so strongly about what she has to offer those of us who come from the polyurethanes world that I wanted to share her as a valuable resource.

Warm regards,

Dolores Cote